

DOCKET SECTION

**BEFORE THE
POSTAL RATE COMMISSION
WASHINGTON, D.C. 20268-0001**

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POSTAL RATE AND FEE CHANGES, 1997

DOCKET NO. R97-1

**FLORIDA GIFT FRUIT SHIPPERS ASSOCIATION
ANSWERS OF WITNESS DAVIS TO INTERROGATORIES
OF UNITED PARCEL SERVICE (UPS)**

UPS/FGFSA-T3-1-2

February 17, 1998

**Florida Gift Fruit Shippers Association (FGFSA) hereby provides the
Answers of Witness Davis to interrogatories of UPS, UPS/FGFSA-T3-1-2.**

Each interrogatory is stated verbatim, followed by the Answer.



**M. W. Wells, Jr., Attorney for
Florida Gift Fruit Shippers Association**

UPS/FGFSA-T3-1

Please refer to page 2, line 12 of your testimony.

- a. Does Pittman & Davis ship its products via any carrier other than the Postal Service? If you, please identify which carriers are used and how much Pittman & Davis ships via these other carriers.
- b. To your knowledge, do other members of the FGFSA ship their products via any carrier other than the Postal Service? If so, which carriers are used?

ANSWER

- a. Not usually.
- b. Not usually.

UPS/FGFSA-T3-2

Please refer to lines 20 and 21 on page 4 of your testimony where you state that volumes have declined after a recent price increase. Do you have any indication of how much of the volume change is due to the price increase? If so, please provide any such information.


ANSWER

We believe, based on our experience, that almost all of the volume decline is attributable to the price increase. There is no definitive study or information available to support that conclusion.

CERTIFICATE OF SERVICE

I hereby certify that I have this day served the foregoing document upon all parties of record in this proceeding on this date in accordance with Section 12 of the Rules of Practice and Procedure.

Dated : February 17, 1998


M. W. Wells, Jr., Attorney